



Powered by the Channel: The Southlight Advantage

Your Success Is Our Success

Direct CRM access for deal tracking

One-click quote generation

Dedicated Channel Manager support

Expert pre-sales assistance

Specialized engineering support

End-to-end project guidance

**Join the Southlight partner ecosystem
and experience true channel-centric
partnership.**



Optimize

Our Channel-First Philosophy:
Built on empowering partners with both autonomy and comprehensive support. We combine cutting-edge IoT solutions with a partner-centric business model that drives exceptional results for you and your clients.



Empower

A Revolutionary Compensation Model: Take control of your success with our unique advantages:

- Partners who sign directly with Southlight have the opportunity to set customer rates, thereby enabling them to set their own margins/compensation
- Earn unlimited evergreen commissions
- Choose your preferred partnership model